



GROUP ESTES *realty*

Staying Positive and Constructive in these uncertain times

Greetings Client Advocates,

March 2020

With all of the uncertainty right now, a real risk is in getting discouraged. As much as you can, please tune in to the remarkable things that many people and businesses are doing in our communities and throughout our country. Neighbors checking on and shopping for neighbors. Happy hours via Zoom Video Conferencing. Coffee and happy hours in the cul-de-sac with chairs appropriately placed. Furniture companies like Kaas Tailored Furniture in Mukilteo retooling their production line so they can be making masks... lots and lots of masks. Distilleries in the Seattle area and throughout the country pivoting to make hand sanitizer. Encouraging news is there to be found. And part of our job is to embrace it and share it. Mental health is as important as our physical health. Which leads to it also being our job to respect and follow the rules that the health experts are telling us are needed to protect all of us, young and old. May we all be here to be part of the solutions on the other side of this.

Something else that we can do right now, especially while under Stay at Home orders, is to focus on doing things in our homes. Decluttering, spring cleaning, maybe some gardening... If you own the home, you can add cleaning gutters, checking for cracked caulking and chipped paint, cleaning decks and picking up leaves. Getting organized and well cared for can be good for the soul. And the happier we are, the easier it's going to be to stay healthy. We have just posted a number of articles on many of these topics to give you an easy way to get started. Check them out on the Group Estes Realty website (www.groupestes.com) or our LinkedIn and Facebook pages or Twitter feed.

For those of you also navigating having children at home and home-schooling, Chris' sister-in-law, Jane Fullerton, teaches at Fryeburg Academy in Fryeburg Maine. Jane is coming up with some really cool ways to keep her students engaged and occupied. One of the things she's adapting for a student who enjoys drawing is to encourage them to create their own graphic novel as a way to internalize more from the book they've been assigned to read. Who knows what creative opportunities this could result in?

On a side note, if you do already own a home and are paying a mortgage rate of 4% or more, with rates currently so low, something else to think about is to refinance. There are lenders who only charge administration fees – no points. That can be an amazing savings for you!

Before wrapping up for this month, here's a snapshot of a few of the vendors in our referral database as well. Please note that while many types of resources are currently required to Stay at Home, many other resources are considered "essential services." Whether you are getting on the

Group Estes Realty
Office: 425-502-5231
www.GroupEstes.com

Mailing Address
23515 NE Novelty Hill Road
Suite B-221, #402
Redmond, WA 98053

schedule for support now or getting in the queue for whenever things get more normalized, we always enjoy sharing the resources we have gathered for you.

Spotlight Vendors for March

Stacey Romberg - info@staceyromberg.com - 206-784-5305
Attorney (Business Law), Attorney (Estate Planning Services), Attorney (Probate)

Dave Foy - Affordable Washington Backflow Testing & Repair -
wabackflowtest@gmail.com - 206-972-7505
Backflow Testing, Irrigation System Maintenance

Joe Blundell - All Service Glass - Info@AllServiceGlass.com - 425-392-1122
Screens, Window Glass

Todd Olson - Olson Appliance Service - olsonappliance@outlook.com - 425-861-9072
Appliance Repair

Dean Barnett - RD Bartnett PLLC - dbarnett@rdbpllc.com - 206-347-8000
Accountant - Tax

We appreciate you, and wish you and yours good health and good cheer.

Sincerely,
The Group Estes Realty Team

Always looking for more ways to be of service ... and working exclusively by referral throughout North King County and South Snohomish County (and beyond sometimes!)

If you know of someone who would appreciate the consistent level of service we provide, please introduce us via email, or call / text us with their name and contact information, and we'll be happy to follow up and take great care of them.